AMENDED IN ASSEMBLY JUNE 29, 2011 AMENDED IN ASSEMBLY JUNE 16, 2011

SENATE BILL

No. 217

Introduced by Senator Vargas

February 9, 2011

An act to amend Section 22013 of, and to add Section 22065 to, the Financial Code, relating to mortgage loan originators.

LEGISLATIVE COUNSEL'S DIGEST

SB 217, as amended, Vargas. California Finance Lenders Law: exemptions: mortgage loan originators.

Existing law, the California Finance Lenders Law, provides for the licensure and regulation of finance lenders and brokers and mortgage loan originators, as defined, by the Commissioner of Corporations. Existing law exempts from the provisions of the California Finance Lenders Law specified persons and entities, including any person doing business under any law of any state or of the United States relating to banks, trust companies, savings and loan associations, and insurance premium finance agencies. A willful violation of the California Finance Lenders Law is a crime.

This bill would exempt from the definition of a mortgage loan originator, under the California Finance Lenders Law, an individual who acts as a mortgage loan originator for 5 or fewer residential mortgage loans during a calendar year, if specified requirements are met. The bill would also authorize a person exempt from the provisions of the California Finance Lenders Law to apply to the commissioner for an exempt company registration for the purpose of sponsoring one or more individuals required to be licensed as mortgage loan originators under the federal Secure and Fair Enforcement for Mortgage Licensing

SB 217 -2-

3

7

8

9

10

11

12

13 14

15

16 17

18

19

Act of 2008 (SAFE Act) if specified requirements are met, including that the mortgage loan originator is covered under an exclusive written contract with, and originates mortgage loans solely on behalf of, the exempt person. The bill would require an exempt person to comply with all rules and orders that the commissioner deems necessary to ensure compliance with the SAFE Act and would require an exempt person to pay an annual registration fee established by the commissioner.

Because a willful violation of these requirements under the California Finance Lenders Law would be a crime, this bill would impose a state-mandated local program.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: yes.

The people of the State of California do enact as follows:

- SECTION 1. Section 22013 of the Financial Code is amended to read:
 - 22013. (a) "Mortgage loan originator" means an individual who, for compensation or gain, or in the expectation of compensation or gain, takes a residential mortgage loan application or offers or negotiates terms of a residential mortgage loan.
 - (b) Mortgage loan originator does not include any of the following:
 - (1) An individual who performs purely administrative or clerical tasks on behalf of a person meeting the definition of a mortgage loan originator, except as provided in subdivision (c) of Section 22014. The term "administrative or clerical tasks" means the receipt, collection, and distribution of information common for the processing or underwriting of a loan in the mortgage industry and communication with a consumer to obtain information necessary for the processing or underwriting of a residential mortgage loan, to the extent that the communication does not include offering or negotiating loan rates or terms, or counseling consumers about residential mortgage loan rates or terms.

-3- SB 217

(2) An individual who solely renegotiates terms for existing mortgage loans held or serviced by his or her employer and who does not otherwise act as a mortgage loan originator, unless the United States Department of Housing and Urban Development or a court of competent jurisdiction determines that the SAFE Act requires such an employee to be licensed as a mortgage loan originator under state laws implementing the SAFE Act.

- (3) An individual that is solely involved in extensions of credit relating to timeshare plans, as that term is defined in Section 101(53D) of Title 11 of the United States Code.
- (4) An individual licensed as a mortgage loan originator pursuant to the provisions of Article 2.1 (commencing with Section 10166.01) of Chapter 3 of Part 1 of Division 4 of the Business and Professions Code and the SAFE Act.
- (5) (A) An individual who acts as a mortgage loan originator for five or fewer residential mortgage loans during a calendar year shall not be deemed a mortgage loan originator and shall not be required to obtain a mortgage loan originator license from the commissioner if all of the following requirements are met:
- (i) The individual acts as a mortgage loan originator on behalf of a single licensee.
- (ii) The licensee on whose behalf the individual acts brokers the loans exclusively to a single depository institution.
- (iii) Before authorizing the individual to originate mortgage loans on its behalf, the licensee submits the name of the individual to the commissioner; agrees in writing, on a form acceptable to the commissioner, to be accountable for the actions of the individual in connection with the loan origination; and provides any other information to the commissioner about the individual that the commissioner may request.
- (B) Any licensee that becomes aware of an individual who is originating residential mortgage loans on its behalf and who has exceeded the five loan per calendar year threshold shall immediately notify the commissioner and shall direct the individual to cease engaging in mortgage loan originator activity, until he or she obtains a mortgage loan originator license.
- (C) Notwithstanding Sections 22004 and 22059, a licensee may broker loans to a depository institution *pursuant to this paragraph*.
- (D) The exclusion from licensing provided by this paragraph shall not apply if the Director of the federal Consumer Financial

SB 217 —4—

1 Protection Bureau or a court of competent jurisdiction makes a

- 2 final and specific determination that this paragraph does not comply
- with the requirements of Section 1508 of the SAFE Act (12 U.S.C.Sec. 5107).
 - (c) "Registered mortgage loan originator" means any individual who is all of the following:
 - (1) Meets the definition of mortgage loan originator.
 - (2) Is an employee of a depository institution, a subsidiary that is owned and controlled by a depository institution and regulated by a federal banking agency, or an institution regulated by the Farm Credit Administration.
 - (3) Is registered with, and maintains a unique identifier through, the Nationwide Mortgage Licensing System and Registry.
 - (d) "Loan processor or underwriter" means an individual who performs clerical or support duties as an employee at the direction of, and subject to the supervision and instruction of, a mortgage loan originator licensed by the state or a registered mortgage loan originator.
 - SEC. 2. Section 22065 is added to the Financial Code, to read: 22065. (a) Persons not subject to this division may apply to the commissioner for an exempt company registration for the purpose of sponsoring one or more individuals required to be licensed as mortgage loan originators pursuant to the SAFE Act. A mortgage loan originator eligible for licensure pursuant to this section shall meet all of the following requirements:
 - (1) Be covered under an exclusive written contract with, and originate mortgage loans solely on behalf of, that exempt person.
 - (2) Be a licensed insurance producer in good standing under Article 3 (commencing with Section 1631) of Chapter 5 of Part 2 of Division 1 of the Insurance Code.
 - (3) Hold a license from the Insurance Commissioner as an insurance producer for an insurer that controls, is controlled by, or is under common control with that exempt person.
 - (b) An exempt person shall comply with all rules and orders that the commissioner deems necessary to ensure compliance with the SAFE Act and shall pay an annual registration fee established by the commissioner.
- 38 SEC. 3. No reimbursement is required by this act pursuant to 39 Section 6 of Article XIIIB of the California Constitution because 40 the only costs that may be incurred by a local agency or school

5 SB 217

- 1 district will be incurred because this act creates a new crime or
- 2 infraction, eliminates a crime or infraction, or changes the penalty
- 3 for a crime or infraction, within the meaning of Section 17556 of
- 4 the Government Code, or changes the definition of a crime within
- 5 the meaning of Section 6 of Article XIIIB of the California
- 6 Constitution.